

Mind-Bugs™ Reference Chart

From the Book: *The Cure for Corporate Stupidity* - www.curecorporatestupidity.com

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	Mind-Bugs	Mind-Bug Definitions
Sufficiency	Informed Leader Fallacy	A belief by a leader that he/she is better informed and has better instincts than others, simply because he/she is the leader.
	Source Influence	Determining level of sufficiency depending on the source.
	Assumption Error	Basing decisions on assumptions we believe are true, without challenging those assumptions.
	Snap Judgment Defense	Defending decisions made solely on snap judgment.
	Shooting the Critics	The tendency to marginalize people who disagree with us.
Accuracy	Unverified Information vs Fact	Causes us to confuse unverified information with facts.
	Generalization without Evidence	Making generalizations without the evidence to back them up.
	Seeing Patterns that are not Real	Seeing patterns in random data when none exist.
	Data Rejection	A reflex-like rejection of new facts because they contradict existing norms.
	Data Favoritism	Selecting, using and favoring data in a self-serving, unquestioning way.
Beliefs	Outcome Attachment	Being so attached to outcomes that serve our interest that we fail to look for problems in our thinking and decisions.
	Shortcomings Denial	Underestimating our own shortcomings by not believing we have them and rationalizing and assuming we can control them.
	Closed Mind	The inability to hold and examine two opposing views at the same time and to be closed to other perspectives than ours.
	Experience Bias	Believing that future events will occur in a specific way based on our prior experience, and not seeing conditions differ.
	Competency Blindness	Believing others are competent in areas when they are not and vice versa when it suits our subconscious needs.
Social	Conforming Error	Subconsciously conforming our thinking to the thinking of our group.
	Rose Colored Glasses	Overestimating the likelihood of positive events because everyone in the group believes they will happen.
	Power Insulation	The power structure discourages disturbances to group beliefs.
	Status Quo	Sticking to the status quo and creating significant friction that works against new ideas.
	Hiding Weaknesses	The tendency to hide our weaknesses by presenting the most favorable picture to outsiders.